



REQUEST FOR PROPOSAL Q & A

QUESTION: General number of people seeking services within the county? Geographical area(s) with the highest level of need?

ANSWER: Sanilac CMH currently serves 1900+ individuals throughout the year. Respite services are provided in the individual's home within the community; CLS services are provided in the county, ideally within the community where the individual resides; and Skill Building services are provided in a facility within community or adjacent community.

QUESTION: What is the overall number (or estimated overall number) of individuals in need of CLS and Skill Building services at this time?

ANSWER: Currently, Sanilac CMH has hundreds of individuals who receive these services. Having a new provider would provide choice for our individuals. Any number of the individuals we serve may choose the new provider. As we expand, any new recipients of service will be provided a more robust service array which may result in more referrals to the new provider.

QUESTION: Are you able to provide a rough idea of geographic locations (e.g. City/ Townships) within the county where the need for these services is?

ANSWER: Please see map on page 2 – this shows where our individuals reside.

QUESTION: The RFP is seeking to have the ability to provide services 20 business days (four weeks) after vendor selection, which we can do at our existing locations in Capac and Port Huron. However, establishing a location and preparing it for services (via renovation and hiring/training of staff) will take some time. When we opened our Lapeer location recently, it was 70 calendar days from signing the lease to opening the doors for services. Will the ability to serve at our existing location until we can establish a location within the county be acceptable?

ANSWER: We understand that expanding into another location takes time and are good with this solution.

